# RESUME

# raju thippani E-mail: raju.thippani4@gmail.com Mobile : +91 9912322926

# Objective:

# Having zeal to work in the challenging and highly professional environment in a dynamic organization where I can develop and excel my efficiencies and take part in company’s growth.

**Total Work Experience**

Working as a **Sales Manager** in **Updater Services Pvt. Ltd.**  in WARANGAL BRANCH Telangana from Nov 2013 to till date

Working as a **Business Development Officer** in **Updater Services Pvt. Ltd.**, WARANGAL branch, Andhra Pradesh from Jan 2009 to 2013

Worked as a Sales Officer in **ICICI BANK** for HANAMKONDA Branch, Warangal, Andhra Pradesh from 2007 to December 2009.

**Details of Job Profile:**

Organization : **Updater Services Pvt. Ltd.**

Period : Nov 2013 to till date

#### Position : **Sales Manager**

Job Profile : Location – Warangal Branch, Telangana

Job Responsibilities:

* Business Development
* Tapping of Potential Market
* Build network within community
* Developing Opportunities
* Creating and Maintaining Brand Awareness
* Monitoring the implementation of policies in Sales
* Ensuring Regular positive competitive climate.
* Eagle eye on Market Competition.

**Achievements during the Period:**

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1. Best performer in the Region.

Organization : **icici BANK LIMITED**

Period : 2007 to Dec 2009

#### Position : Sales Officer

Job Profile : Location – Hanamkonda Branch, Andhra Pradesh

# Job Responsibilities:

# 1. Business Development

Sales & Marketing

* Meets sales targets
* Maintain active sales pipeline
* Acquires new customers

Maintaining good relationships with staff and co-operating with all AMC’s to get the things done perfectly

Marketing door to door and canvassed. Represented company at trade shows, devised marketing strategies and acted as a primary point of Selling Products of Reliance Post Paid Sales Executive in Warangal.

**Education Profile:**

# Degree in B.Com from Kakatiya University.2006

# Board of Intermediate Education 2003.

# SSC from Central Board of Secondary Education. 2001

.**Soft Skills:**

Type Writing in English with Higher Grade

# PGDCA

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###### Personal profile

Name : Raju Thippani

Father’s name : Sambaiah

Date of birth : 12/08/1986

Languages known : Telugu, English and Hindi

Marital Status : Married

Permanent address : Raju Thippani

S/O Sambaiah

# 16-10-410

Shivanagar

Warangal

Warangal 506002

# Declaration:

# I hereby declare that the above information is true and correct to the best of my knowledge and belief and can be refer above for verification.

(RAJU THIPPANI)

Place :

Date :